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Dear [First Name],
Welcome to our May Motorika Newsletter

This edition includes:

- **ReoGo- positioning the patient**
- **New marketing campaign in USA**
- **Update from congresses**
- **Update on congresses**

Newsletter
May 2014

We would appreciate your feedback, comments, stories, and ideas for future newsletters. If you have any questions about the content of this publication, or would like to share news from your area with us, please contact us at: jenny@motorika.com.

How to Position the Patient Correctly in the ReoGo Chair ?

The ReoGo Chair

The ReoGo chair (Figure 1) was especially designed for the ReoGo treatment:

- The footprint of the chair enables positioning of the chair as close as possible to the moving robotic mast allowing the patient practicing the ReoGo exercises and games properly
- The patient can be strapped to the chair in the chest and abdominal area for safe and comfortable treatment but also to minimize compensation movements
- The chair can carry a weight of 135Kg (297lbs)
- The chair has the following positioning options while patient is sitting on the chair:
    - Seat elevation
    - Seat lowering
    - Seat rotation/locking

- The chair has lockable casters to secure the positioning that was set for the treatment



Figure 1. The ReoGo chair

Positioning the patient in the ReoGo Chair

By Tara Manning, MS OTR

To reduce valuable set-up time, I recommend that the patient be brought to the chair instead of the chair to the patient. In this case, you can keep the chair in the same place on either the right or left side of the system with the brakes always in their locked position, eliminating the need to move the chair to the patient's wheelchair, lock the brakes for the transfer, unlock the brakes and wheel the chair back to the system.

I tend to place the chair with one spoke pointing toward the laptop/screen and one spoke placed in front of the system pointing toward the patient emergency stop (Figure 2). If you leave it in the same place and always in the locked position, you can simply lock and unlock the swivel feature to swing the patient away from the system for transfers in and out of the chair saving valuable time.

Remember to use the "manual" button either on the main screen or on the individual exercise screen to move the mast away from the patient and chair to make the transfer even easier.



Figure 2. Positioning the patient correctly for the ReoGo treatment

ReoGo New Marketing Campaign in USA

As of March 1st, Motorika has begun its marketing campaign of the ReoGo utilizing the OT ADVANCE magazine.

This is the first time Motorika has utilized a trade magazine to reach its audience which are Allied Health Professionals.

Our next advertisement will focus on the Physical Medicine and Rehabilitation physicians working with neurological disorders.



Update from Congresses

CMEF Spring 2014 - The 71st China International Medical Equipment Fair , April 17 - 20, 2014 at Shenzhen Convention & Exhibition Center (SZCEC).

CMEF- China International Medical Equipment Fair widely covers ten thousands of products such as medical imaging, in vitro diagnosis, electronics, optics, first aid, rehabilitation nursing, medical information technology and outsourcing services, and it provides services to the entire medical industry chain from the source to the end of the medical equipment industry in a direct and all-round way.

After 31 years of continuous innovation and self-improvement, **CMEF** has become the largest exhibition of medical equipment, related products and services in the Asia-Pacific region.

The exhibition was successful and the ReoGo attracted a lot of interest.




ReoGo
上肢康复机器人



USA – Patterson & Motorika USA

The AOTA National Convention was held from 4/3-4/5 in Baltimore , Md. There were over 8,000 healthcare professionals that included occupational therapists, occupational therapy students, and occupational therapist assistants.

Motorika was present with the ReoGo and displayed the unit with its US distribution partner, Patterson Medical. The booth was busy with many inquisitive therapists and current users.



Update on Congresses

Please see below the list of congresses that Motorika's distributors plan to participate during May and June.

China- D.I.H Dexin

2014 China Stroke Conference, May 02-04 , China National Convention Center, Beijing, http://www.cnstroke.com

China Hospital's President Conference, May 26-27, Shanghai World Expo Exhibition & Convention Center, Shanghai , www.china-aid.com

The 15th National Physiotherapy and Rehabilitation Conference of Chinese Medical Association, June 19-23, Nanchang, Jiangxi

USA – Patterson

The 32nd Annual Symposium of the National Neurotrauma Society, June 29th-Jul 2, San Francisco, CA.

Motorika on YouTube

We invite you to look at Motorika videos on YouTube.
http://www.youtube.com/user/MotorikaMedical



ReoGo - Support

Email address	Channeled to	Use for
product@motorika.com	**R&D team**	questions on machine usage, not for reporting on technical problems.
clinical@motorika.com	**Clinical support team**	questions on the robotic treatment, indications, scientific data.
supportUS@motorika.com	**Technical support in the US**	reporting / discussing technical support problems.



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